



# RISK ENGINEERING SERVICES

*Property Risk Assessment and Mitigation Solutions*

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*Helping clients manage property risk by creating long term risk improvement solutions.*



Our goal is to help clients manage risk by creating long term property solutions and risk mitigation recommendations.





## PRODUCT DESCRIPTION

Client focused service business that provides property risk consulting services to current or prospective GuideOne customers through a network of experienced engineers across the country.

### Primary product offering:

- + Construction loss control and QA/QC inspections
- + Commercial Property Loss Control and Business Interruption risk assessments
- + Windstorm, Earthquake and Flood exposure studies
- + Fire Protection Plan Reviews, Fire Pumps and Water Supply testing

Specialty services such as Infrared Testing, web-based training program, property appraisals and fuel-fired equipment safety and reliability programs review.

Provide consultative services for site specific RMS/AIR Catastrophic Primary and Secondary Characteristics for modeling purposes.



## BUSINESS PHILOSOPHY

Client customized fee-for-service programs targeting risk mitigation

## REQUIRED DOCUMENTS

- + Schedule of locations
- + PD and BI valves
- + Basic COPE info, if available
- + Engineering requirements and scope of service desired

## CONTRACT DURATION

Contracts are typically on a 12 to 36 month rolling basis, with the client option to renew. The length of our engagement is flexible and can be customized to meet your specific business needs.



## TYPICAL CLIENT PROFILE

- + Energy, Technical & Infrastructure sectors:
  - Chemical & Petrochemical
  - Power generation & Utilities
- + Light & heavy industrial/manufacturing
- + Semiconductor fabrication
- + Telecommunications
- + Warehousing and distribution centers
- + Food processing
- + Real estate, retail stores, hotels and casinos

## IDEAL CUSTOMER

Clients with a variety of risk management exposures looking for a forward thinking company capable of mitigating exposure to risk, while offering flexible insurance products to meet the unique needs of the client.





## KEY COMPETITIVE ADVANTAGES

- + With GuideOne Risk Engineering, you have a single point of contact through one of our account engineers. Unbundled fee-for-service program: by unbundling services from underwriting policy, the customer owns the product and has better control over pricing.
- + We offer more than 70 years of insurance industry experience, with the expertise to deal with critical business exposures through a consultative approach.
- + GuideOne Risk Engineering has the ability to service locations in the U.S. and around the world through a network of our trusted third-party engineering service providers.
- + GuideOne enjoys a high retention rate with its customers, exhibiting its strong commitment to service and quality.



**make**  
**positive**  
**change**  
**possible.**

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▶ **To learn more about GuideOne's Specialty Insurance Solutions,**  
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